

2016 National Pediatric Subspecialty Provider Compensation Survey

ECG's survey tool is the industry's most rigorous and accurate benchmarking resource for pediatric subspecialty provider

Survey Period and Report Date

Survey instruments will be distributed in February 2016, with submissions accepted through mid-March.

Preliminary data will be available via ECGVault in July. The final report will be published in October 2016.

The survey provides an in-depth review of pediatric subspecialty market trends, including provider compensation, production, benefit packages, compensation plan design and metrics, recruiting efforts and signing bonuses by specialty, CPT code physician profiling, and numerous other key data points.

The 2015 survey included 48 of the nation's premier children's organizations, representing more than 7,300 providers in more than 50 pediatric subspecialties.

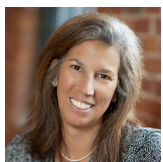
Member Benefits

Members of ECG's *National Pediatric Subspecialty Provider Compensation Survey* receive exclusive access to reports and online benchmarking tools that provide in-depth analysis of regional and national market trends, including the following:

- **Detailed analysis of provider trends, issues, and opportunities** by ECG's experts, including an analysis of important compensation, production, benefits, and recruiting statistics.
- **Detailed compensation metrics** by specialty, including base and variable/incentive, and value-based (quality and patient satisfaction) compensation.
- **Production metrics** by specialty, including gross revenue, gross professional revenue, net collections, net professional collections, work and total relative value units (RVUs), and compensation-to-production ratios.
- **Benefits information**, including benefits expense by specialty, benefits as a percentage of compensation, benefits plan composition, continuing medical education days and dollars, and paid time off.
- **Additional metrics**, such as primary care panel size, clinical weeks worked by specialty, recruiting efforts by specialty, and other operating statistics.

Contact Us

For more information about ECG's surveys, please contact:



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SELECT 2015 MEMBERS

Akron Children's Hospital
Akron, OH

Baylor College of Medicine
Houston, TX

Catholic Health Initiatives
Denver, CO

Children's Hospital Los Angeles
Medical Group
Los Angeles, CA

Children's National Medical Center
Washington, D.C.

Children's University Medical Group
Seattle, WA

CHOC Children's Specialists
Orange, CA

Cincinnati Children's Hospital
Medical Center
Cincinnati, OH

Cook Children's Medical Center
Fort Worth, TX

HCA Healthcare
Nashville, TN

Packard Children's Health Alliance
Menlo Park, CA

Phoenix Children's Hospital
Phoenix, AZ

University of Kansas Medical Center
Kansas City, KS

University of Wisconsin
Medical Foundation
Middleton, WI

Vanderbilt University Medical Center
Nashville, TN

Washington University School of
Medicine/St. Louis
Children's Hospital
St. Louis, MO



Strategy



Finance



Operations



Technology

- **Access to ECGVault**, the online data portal that contains current and historical survey data and benchmarks at the market, organization, and provider level. ECGVault allows for robust organization and market trending of provider performance by specialty, custom reporting, and downloading of

Survey Methodology

ECG's survey methodology uses clear, uniformly applied definitions and a structured data validation process to transform member responses into useful information. We calculate RVUs from CPT-level data and are thus able to eliminate the RVU data consistency issues that exist in other industry surveys. RVUs and compensation-to-RVU metrics will be calculated and published using the 2015 CMS Medicare Physician Fee Schedule. To ensure data accuracy, each provider's clinical and nonclinical full-time equivalents are defined in detail by ECG.

“ ECG's survey has provided us with the pediatric benchmarks we need to assist in our assessment of physician compensation and production issues. Plus, with the launch of ECGVault, we are able to refine the benchmarks based on specific demographic filters, such as region or type of children's hospital, in order to customize the data for our needs and analysis.”

MARK SADAMITSU

CHIEF FINANCIAL OFFICER

CHILDREN'S HOSPITAL LOS ANGELES MEDICAL GROUP
LOS ANGELES, CALIFORNIA

About ECG

ECG offers a broad range of strategic, financial, operational, and technology-related consulting services to healthcare providers. With nearly 180 consultants, ECG is a national leader in the industry, providing specialized expertise to community hospitals, academic medical centers, health systems, and medical groups. For more than 40 years, our consultants have played an instrumental role in developing and implementing innovative and customized solutions that effectively address the issues confronting healthcare providers.

ECG's annual provider performance surveys include the *National Provider Compensation Survey* and the *National Pediatric Subspecialty Provider Compensation Survey*.